

Mitsubishi UFJ Financial Group, Inc. (MUFG)
MUFG Bank, Ltd.

MUFG Bank Announces Additional Investment in DMI Finance

Tokyo, August 22, 2024 --- Mitsubishi UFJ Financial Group, Inc. (“MUFG”) and its consolidated subsidiary, MUFG Bank, Ltd. (“MUFG Bank”), today announced that MUFG Bank will make an additional investment of INR 27,988 million (approximately JPY 49.0 billion) in DMI Finance Private Limited (“DMI Finance”)— a digital financial services business in India.

In the Asia-Pacific, which MUFG considers its second home market, there is an accelerating trend of digital financial service providers leveraging the latest technology developments to offer financial services to unbanked or underbanked consumers and SMEs. To capture growth in this area, MUFG has been continuously investing in the region’s leading digital start-ups and tech firms including the recent investment in Ascend Money in June 2024 and Globe Fintech Innovations in August 2024^[1]. MUFG has also launched the “MUFG Openly-connected Digital Ecosystem” (MODE), an initiative to form a digital ecosystem aimed at knowledge sharing and value-increasing activities among companies MUFG invests in.

India is a large market where rapid economic growth is expected, wherein the accelerated development of digital financial services is also foreseen due to the spread of the internet and various policies promoting digitalization. MUFG has been working to support the growth of Indian startups through the MUFG Ganesha Fund^[2], which was launched in March 2022.

DMI Finance is a digital financial services provider primarily engaged in consumer finance in India. Leveraging its cutting-edge technology, the company offers POS loans^[3] to customers through partnerships with various external parties. In addition, DMI Finance provides cross-sell loans to customers with a certain level of creditworthiness, which are also made possible through its partnerships. The company has established such a unique business model in India’s digital lending industry and has provided its services to a cumulative total of 15.2 million customers (as of March 2024).

In April 2023, MUFG made a strategic investment in DMI Finance. The company has since successfully expanded its business scale by building a robust track record in its consumer finance business through the partnership model and the cross-sell loans service. Furthermore, considering the progress of the collaboration between MUFG and DMI Finance (including business collaborations with MUFG group companies and portfolio companies, provision of MUFG’s financial solutions, and knowledge sharing of

DMI Finance's technological expertise), MUFG has decided to make an additional investment in the company.

This strategic investment in a major player in India's digital financial services industry aims to further capture growth in the area. Additionally, by strengthening the relationship with this key company within MUFG's digital ecosystem, MUFG aims to further expand the depth of its MODE initiative through the accumulation of additional knowledge surrounding digital technology, and it will also pursue additional opportunities pertaining to possible business collaborations within the Group. Through this investment, MUFG will further strengthen its platform in Asia and enhance the value of its franchises over the medium to long term, as well as contribute to financial inclusion in the region.

[1] Investment in Globe Fintech Innovations will be made subject to the completion of certain processes (e.g., approval from relevant regulators)

[2] MUFG Ganesha Fund is India focused sector agnostic fund, helps new age technology companies focusing on consumers, MSMEs, enterprises etc., to create an inclusive and sustainable future. For details on the MUFG Ganesha Fund, please refer to the following press release:

https://www.mufg.jp/dam/pressrelease/2022/pdf/news-20220310-001_en.pdf

[3] Point of Sales

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About MUFG

MUFG Bank, Ltd. is Japan's premier bank, with a global network spanning around 40 countries. Outside of Japan, the bank offers an extensive scope of commercial and investment banking products and services to businesses, governments and individuals worldwide. MUFG Bank's parent, Mitsubishi UFJ Financial Group, Inc. (MUFG) is one of the world's leading financial groups. Headquartered in Tokyo and with over 360 years of history, MUFG has a global network with approximately 2,000 locations in more than 40 countries. The Group has about 120,000 employees and offers services including commercial banking, trust banking, securities, credit cards, consumer finance, asset management, and leasing. The Group aims to "be the world's most trusted financial group" through close collaboration among our operating companies and flexibly respond to all of the financial needs of our customers, serving society, and fostering shared and sustainable growth for a better world. MUFG's shares trade on the Tokyo, Nagoya, and New York stock exchanges. For more information, visit <https://www.mufg.jp/english>.

About DMI Finance

DMI Finance is a Systemically Important Non-Banking Financial Company and part of the DMI Group. For more information, please visit <https://dmifinance.in>

Founded in 2008 and supported by a deeply experienced team across 40+ offices in India, the DMI Group is a pan-India financial services platform with core businesses in

digital finance, housing finance and asset management.